

LFVA On The Move

An Update & The Low Down From LFVA
April 2012



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President's Message



It was a pleasure watching our
guests laughing. talking.

Monte Carlo on the Potomac

Everyone was a winner in the Paris Ballroom of the beautiful Hotel Monaco for the LFVA Casino Night on April 11th. Even though the money was funny, the high rollers were taking their bets very seriously, and hoots and hollers could be heard regularly throughout the night. The tables were filled with beginners and sharks trying to beat the odds while enjoying great food and drink.

Below are just a few of the guests caught enjoying the night...



Sharon Cziok with Zuckert, Scoutt & Rasenberger, LLP;
Jeanie Wine with Hogan Lovells; and Elaine Gregg with
Shaw Bransford & Roth PC

eating, sipping, swapping tall tales and generally having a great time around the tables during our Monte Carlo Night April 11th. Fortunes were made, fortunes were lost, new people were introduced to the time honored "art" of gambling (notice I didn't say science!) and the mood was clearly festive from beginning to end. It was a great choice of venue by our Events Committee as the Hotel Monaco and staff were professional and accommodating, the room had all the ambience of the real Monte Carlo casino, and the food was superb as always. From my perspective and the guests with whom I talked, it was a fun evening to enjoy the lighter side of life.

This approach has long been the mission of the LFVA: to create a relaxed atmosphere where friends and business associates, ALA members and supporting vendors, could interact and release the pressures and worries of both work and home. And while we still believe our social events should be enjoyable and stress-free, behind the scenes we are doing much more than planning parties - we are operating our individual businesses, as well as this organization, with a social conscience firmly in place.

Whether one of us is serving at a local soup kitchen, helping rebuild a home after a fire or flood, painting a fence for a local school, tutoring a child in need or volunteering to drive the elderly to their doctor, philanthropy is alive and well amongst LFVA member companies. In



Janeane Gorman & Lisa Hoesch with Wilkinson Barker Knauer, LLP; Katie Hoesch with ALA Capital Chapter; and Jeff Mulvihill with Miller's Office Products



David Doherty with Hitt Contracting and Janice Byrum-Jackson with Hunton & Williams LLP

addition, the LFVA itself takes its role as a responsible organization one step farther by financially supporting charitable causes in the greater Washington, DC area. Recent organizations receiving donations have included the ALA Foundation, The First Tee of Washington, DC and KEEN Greater DC.

In keeping with our mission, I am proud to report the Law Firm Vendors Association will continue to support KEEN Greater DC, www.keengreaterdc.org, throughout 2012 and encourage our members to volunteer their personal time whenever possible. It's a good thing to do. It's the right thing to do.

Sincerely,

Jim

James H. Durfee
President
Law Firm Vendors Association

LFVA is Proud to Support
KEEN!



KEEN is a national, nonprofit volunteer-led organization that provides one-to-one recreational opportunities for children and young adults with developmental and physical disabilities at no cost to their families and caregivers. KEEN's mission is to foster the self-esteem, confidence, skills and talents of its athletes through non-competitive activities, allowing young people facing even the most significant



Jim Leary with Akin Gump; Daphne Pendleton with Bingham McCutchen; and Ronnie Benson with Winston & Strawn LLP



Arlene Woodyard with Crowell & Moring; Monica Kenny with Office Movers, Inc.; and Elizabeth Banks with Crowell & Moring

View our photos on [flickr](#)

LFVA Member Highlight

Managed Document Review Services

To further address the needs of law firms and corporations with their continued emphasis on cost control associated with the discovery process, many legal service providers

challenges to meet their individual goals. Click [here](#) for more information. LFVA is proud to support this group!

ALA Announcements

ALA Capital Chapter Foundation Fundraiser

Wednesday, May 16
6:00pm - 9:00pm
Top of the W Hotel
515 15th St., NW
Washington, DC 20004
Purchase tickets in
advance at
www.alacapchap.org

Lawyers Have Heart

Saturday, June 9
6:00am - 10:30am
Washington Harbour at
Georgetown
3000 K St., NW
Washington, DC 20007
ALA Capital Chapter will be
manning a water station for
the race. Contact Katie
Hoesch at
khoesch@alacapchap.org
or (202)419-1539 for more
info.

LFVA Announcement

Please help us welcome
[Miller's Office Products](#),
newest member of LFVA.

have found benefit in creating a new business paradigm. Technology continually impacts the practice of law and to remain competitive in the marketplace, staffing agencies recognize that to meet the needs and expectations of clients, the scope of service provided must expand.

As a result, the concept of a complete managed review has evolved. A managed review will integrate qualified legal staff and document management service into one complete resource to better serve the client for both small and large scale reviews. The managed review process has been effective for various types of document reviews; foreign language reviews, second requests and large scale litigation.

For many years, a staffing agency's role in a document review was to provide experienced, barred, and fully vetted attorneys ready to review. However now to provide a full-service option to clients, a number of staffing firms are partnering with e-discovery companies.

By strategically partnering with an e-discovery company with similar client service and commitment, staffing agencies have increased their level of service while maintaining the costs of a document review. Together, the companies can now provide a streamlined, efficient and successful managed review. Each business entity provides their area of expertise and core competency to clients. This managed review process has been chosen by a number of firms, allowing the client the choice of having two services in one. This provides consistency in training, communications, document review set-up and oversight. A managed review includes infrastructure, staffing, quality assurance, changes in protocol and required reporting. The end result is a quality review for the client combined with providing substantial value.



Lori DiCesare
President and CEO

Legal Placements,
Inc.



About Legal Placements, Inc. (LPI):

LPI has recently joined forces with Renew Data to provide end-to-end e-discovery services to law firms and corporations. To learn more about the benefits of a managed review and the alliance between LPI and Renew Date, please contact Lori DiCesare at lori@legalplacements.com, OR 202 682 1661. Legal Placements, Inc (LPI), is a woman owned and WBENC certified company, celebrating 16 years of business in 2012.

LFVA Newsletter Committee

Stacy M. Fischbach: Sage Solutions Group

Katy Emmott: Fox RPM Corp.

Lisa Rubino: Fahrenheit LLC