

# LFVA On The Move

An Update & The Low Down From LFVA  
January 2012



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President's Message

Greetings  
and welcome  
to 2012!

With life a  
continual  
blur, 2012  
seemed like  
just another



## Oh, What a Night!

LFVA welcomed 200 guests from the legal community to an evening of rock and roll at DC's historic National Theater for the hit jukebox musical Jersey Boys, the story of Frankie Valli and The Four Seasons. We toasted 2011 and mingled with friends new and old with a pre-show dinner party at Finnemundo, featuring a surprise performance of "That's Amore" by a local professional singer. The sing-along didn't stop there--we were dancing in the aisles and joining in for such familiar hits as "Sherry," "Big Girls Don't Cry" and "Working My Way Back to You."

Check out photos from the party below...



*ALA President-Elect Paul Sicari of of McDermott Will & Emery, LFVA  
President Jim Durfee of Office Movers, Inc. , and ALA President Elizabeth  
Germaine of Alston & Bird*

number in a long string of dates and appointments. But 2012 as it turns out could be decidedly critical after all; it could well be the moment we come up for air and take time to evaluate the economic uncertainties we've been dealt and how we plan to adjust going forward. It might also be a moment when we gauge the strength of our relationships and the depth of our commitment to others. And if we've done our homework correctly, perhaps 2012 can be a year when we reconfirm those commitments and work within this "new" business arena to prosper as companies, as associations, and most importantly, as individuals.

As your partner, the Law Firm Vendors Association is firmly committed to the Washington, DC law firm community. We are pledged to support and assist the local ALA membership through the application of best practices, quality services and a vast network of business connections we gladly make available. Together, we weathered the storms of recent years. Together, we can move forward into 2012 with unabated anticipation.

Sincerely,

*Jim*

James H. Durfee  
President  
Law Firm Vendors Association

LFVA is Proud to Support  
KEEN!



*Greg Johns of King & Spalding, Pam Oliver and Walter Haselrig of McDermott Will & Emery*



*Guests mingling at Finnemundo before the show*



KEEN is a national, nonprofit volunteer-led organization that provides one-to-one recreational opportunities for children and young adults with developmental and physical disabilities at no cost to their families and caregivers. KEEN's mission is to foster the self-esteem, confidence, skills and talents of its athletes through non-competitive activities, allowing young people facing even the most significant challenges to meet their individual goals. Click [here](#) for more information. LFVA is proud to support this group!



*George Nicholson of Sage Solutions Group, Collen Brown of Hyman Phelps and Carmen Barboza of Hyman Phelps*

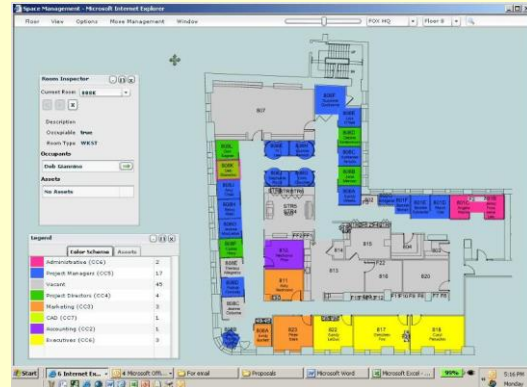


*Stacy Fischbach of Sage, Alexis Lodsun, Beth Fowler of Robbins Russell, Doug Cohen, and Jenifer Frazier of Cohen Milstein*

View our photos on [flickr](#)

## Facility Management Software for Law Firms: One Size Does Not Fit All

Have you ever been challenged to quickly produce an occupancy or space utilization report? Do you update your space allocations, plan moves and changes, and maintain office asset information in Excel files--or with grease pencils and laminated CAD drawings? Do you use a CAFM (Computer Aided Facility Management) software system or other specialized software to house and manage this information? Regardless of how you answered these questions, you may be surprised to learn that software solutions can be found to meet your needs--regardless of the size of your firm.



Manually managing your firm's space with Excel and floor plans isn't perfect. Documents and computer files don't centralize data and are difficult to share. Without constant diligence on the part of all users, maintaining up-to-date information is a challenge. On the other hand, many CAFM systems originally designed for large real estate portfolios and the management of full building operations can be very expensive and complex to use, requiring excessive training and specialized operators. Streamlined alternatives to traditional CAFM systems are now available that provide only the modules most relevant for a law firm user.

For the law firm considering a software solution for the first time, we recommend an objective evaluation process. To start, review and assess your firm's current processes and requirements, then evaluate the most suitable technology options. We recommend a review process to compare the best software systems feature-by-feature, factoring in the time and cost commitment you should expect for set-up, implementation, hosting, maintenance, support and training. We also advise you to consider how the software can be configured for your unique needs as a law firm.

Whether you choose a CAFM system or more streamlined alternative, you will find greater productivity within your department, new reporting efficiencies, more collaboration and easier access to information.

**About Fox RPM Corp.:** As a one of the largest independent move management firms in the U.S., we learned firsthand that our clients needed a better way to manage their data, plan moves and report on changing space needs. With their input, we developed FoxFMSSM as a flexible and easy to use software solution for managing moves/adds/changes, space planning and asset management. Click [here](#) to learn more or contact us to schedule a demo.



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### **LFVA Newsletter Committee**

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